

GET GT-R® **CERTIFIED**



GT R

Gain a Competitive Advantage:

Certification Benefits:

- Official GT-R® Certified signage for Dealers and sponsored independents.
- Business Improvement Program and feedback to ensure your shop continues to have what it takes to properly repair the new generation of GT-R® vehicles.
- Leveraging the exclusive GT-R® Certified status to promote and market your shop.
- Nissan Certification required for GT-R® Certification.
- Listings and referrals on all consumer- and insurance-facing body shop locators.
- Marketing campaign to GT-R® customers on the GT-R® Certified Collision Center in their area.
- Elite welcome kit that includes GT-R® Certified marketing materials.

GT-R® Certified Collision Repair Network

The new GT-R® Certified Collision Repair Network is an elite Certification program that enables GT-R® Dealers and qualifying independent body shops to become officially Certified by Assured Performance on behalf of Nissan North America, Inc.

The program's mission is to identify and promote those collision centers that have enrolled and completed the specialized two-day, hands-on I-CAR® GT-R® training, to make sure the Certified shops have the tools, equipment, and modified facility to properly repair GT-R® vehicles.

This is critical to help ensure the vehicle fit, finish, durability, safety, and value of the vehicle.

PROGRAM OBJECTIVE:

"The program's objective is to identify and promote body shops that have the right tools, equipment, training, and facilities necessary to repair vehicles back to manufacturer specifications. This program is critical to help ensure the vehicle fit, finish, durability, value, and safety."

Steps to Certification

Our Turnkey Approach to Certification

1 Here is the step-by-step process that body shops go through to become GT-R® Certified and officially Recognized in the automaker's industry.

The screenshot shows the 'www.FordCertifiedShop.com' enrollment form. A red line with numbers 1 through 7 indicates the flow of the process. Step 1 points to the 'ENROLLMENT FORM' section. Step 2 points to the 'BUSINESS PROFILE' section. Step 3 points to the 'CAPABILITY ASSESSMENT' section. Step 4 points to the 'SCORE & EVALUATION' section. Step 5 points to the 'AVAILABLE PROGRAM' section. Step 6 points to the 'MARKETING TOOLS' section. Step 7 points to the 'ON-SITE INSPECTION-AUDIT' section.

PROGRAMS & RECOGNITION	COST
Assured Performance Certification	
Get Certified once... and recognized by many. One process and one fee is used to allow you to become officially certified and recognized by several OEMs and consumer-facing organizations. This Certification process employs an exclusive online application process followed by an on-site inspection to ensure proof of compliance. Once you are sure you are able to meet the requirements, you will schedule an appointment with the inspector/auditor in your market area. The inspector/auditor will document all of the certification requirements with pictures, electronic images, and other forms of proof as required.	
Collision Core Provider Status	
Once your shop is Certified, you can pick from optional signs, a press release, listing on numerous shop locator sites, and access to other marketing and promotional tools include, but are not limited to a consumer education lobby video, website integration, VIP cards, brochures, phone apps, and more!	
OPTIONAL RECOGNITIONS	
<input checked="" type="checkbox"/> Ford Recognized Certified Repair Facility Program	Included
<input checked="" type="checkbox"/> Nissan Certified Collision Repair Network	\$850.00
<input checked="" type="checkbox"/> Chrysler Recognized Certified Repair Facility Program	Included
<input checked="" type="checkbox"/> GM Genuine Repair Provider Recognition	Included
<input checked="" type="checkbox"/> Enterprise Elite Service Partner Program	Included
<input checked="" type="checkbox"/> Infiniti Certified Collision Repair Network	\$1,000.00
TOTAL:	\$4,800.00

1. **Application - Registration**
Review the terms and conditions of participation and select the application option. Then, see the amount due and select your form of payment.

2. **Business Information**
Enter key business information critical for KPI comparisons, program review, and tracking.

3. **Business Capability Assessment**
This step provides the list of requirements and standards your shop must meet. The question and answer process allows you to assess your capabilities and create a business improvement plan, if necessary. As you go through the process, you can assess whether or not you will be able to make the grade. If not, you can make any business improvements necessary before scheduling an on-site inspection-audit.

4. **I-CAR® Training**

- Nissan GT-R® - Background Information
- Nissan GT-R® - Repair Considerations
- Nissan GT-R® - Diagnostics

5. **Score & Evaluation**
The online system provides you with a score and illustrates any deficiencies in becoming Certified. It is part of the ongoing business improvement process.

6. **On-Site Inspection-Audit**
When you are sure you can meet all of the requirements, the next step is to schedule an on-site inspection-audit. The inspector will tour your body shop and ensure proof of compliance with photos and documentation.

7. **Marketing & Promotion**
To ensure your shop gains value from Certification, various marketing and promotional tools are available. Shops must upload images and logos to personalize the optional marketing materials.

What are the Benefits?



Official Signage

Official GT-R® Certified signage and Assured Performance Collision Care signage.



Exclusive Status

Leverage the exclusive status and prestige of being GT-R® Certified.



Consumer Advertising

Nissan North America, Inc. promotes the Certified Collision Repair Network to its customers, driving traffic directly to the shop locator.



Technical Information Site

Assist in reducing cycle time and have more efficient repairs with complimentary access to the technical information site.



Two-day, Hands-on I-CAR® GT-R Training

Shop technicians will receive a two-day, hands-on I-CAR® GT-R® training course on how to properly repair the GT-R® vehicle.



Repair Procedures

Subscription to the Repair Procedures.



FAQ - Additional Questions

How much does GT-R® Certification cost?

The annual fee is \$3,950 plus a marketing fee of \$1,500 to be officially certified and trained to repair GT-R® vehicles. After the first year, the marketing fee is \$500 as long as shop is Nissan Certified

For the most current information go to: GetGT-RCertified.com.

Do I get referrals from GT-R®?

Based on the extensive marketing GT-R® and Nissan North America, Inc. does with its owners on behalf of the Certified Network, there is a potential to gain additional referrals to your shop.

Is there support if I have questions or need assistance?

Yes, Assured Performance has a team of people to help you navigate the GT-R® Certification process. They can be reached at [949-221-0010](tel:949-221-0010).

How do I register for the I-CAR® GT-R® Training?

Nissan GT-R® Repair Services: On March 5, 2018, I-CAR released a three-course series on the high performance Nissan GT-R. The online series contracted by Nissan is part of the Vehicle and Technology Specific Training curriculum. The courses, or prior completion of the discontinued hands-on GT-R training are required for GT-R Certification Collision Centers. These courses are:

- Nissan GT-R® - Background Information
- Nissan GT-R® - Repair Considerations
- Nissan GT-R® - Diagnostics

What is the Value of Certification?

With 35,000 body shops in the United States, how is the customer able to tell the good ones from the bad? How can a consumer tell the difference and pick one that has the right tools, equipment, training and facilities? The certification credentials create that distinction and provide consumers with peace of mind. By meeting these requirements, the Certified body shops can now demonstrate that they have what it takes to properly repair vehicles to manufacturer specifications.

Customers will be asking the manufacturer to help them find the body shops that meet their repair standards. By Certifying shops, OEMs can refer customers to body shops with confidence, knowing that Certified shops make the grade. The sign on the wall and your official credentials prove that your Certified shop is a step above the rest and in a league of your own.

WHAT IS THE NEW CERTIFIED REPAIR PROVIDER BUSINESS MODEL?

The word is out, and drivers know that yesterday's body shop is not tomorrow's leader in safety or quality. Drivers want convenience and ease and are eager to book an online appointment with a manufacturer-certified collision repair provider. Today's driver won't trust their advanced vehicles with a general repair facility. Next-level customer service means the best repair possible. The only way to keep up with the demand from manufacturers, insurers, and drivers is by leveraging the integrity of certification.



BENEFITS OF ENROLLING WITH ASSURED PERFORMANCE

ONLINE & SMART PHONE LOCATORS:

Drivers are looking for local Certified Repair Providers through their smartphone and online. As a sought-after Certified Repair Provider and a member of our leading Certified Repair Capable Network, your business will be promoted through innovative and successful social media campaigns, manufacturer locator apps, and on our nonprofit organization's own Auto Body Locator.

INCREASED QUALITY CONTROL:

As an official Certified Repair Provider you will dramatically improve your quality control process. Your properly trained technicians will be able to view the manufacturer's repair procedures from their RepairDOC technician's smart app and document every aspect of the repair — including quality parts use, safety scans and calibrations, use of approved paint systems, and more! This means no more "do-overs" that result in a pure loss of time & money.

SHOPOPS PROCESS MANAGEMENT:

ShopOps makes it easy to ensure that your shop meets and maintains all requirements for Certification and other referral programs, including our Certified Network, a Value-added Group, or a DRP Network. You can view requirements or upload documentation and proof of compliance. ShopOps also gives you access to dataMANAGER, Training Manager, Business Improvement tools, Contact Manager, and RepairDOC Certified Repair documentation.

ON DEMAND MARKETING:

Create a marketing plan for the year or the next five. While word of mouth and a good standing in your community can bring customers in the door, to keep them coming back for more, a detailed marketing strategy is essential. You'll be able to generate a Press Release or download ready-to-use social media posts, flyers, trifold brochures, and postcard mailers. We know what your customers want and have created an online strategy using digital marketing materials that can help to get you to the first page on search engines and place your business in the news.

OEM CERTIFIED LOGOS & SIGNAGE:

Your Certified Collision Repair Business will receive OEM Recognized-Certified Signage as well as an Assured Performance Certified Collision Care sign to display in your lobby. The logos & signage increases consumer confidence in your collision repair business and can be used on your web sites, estimates, marketing brochures and more.

Assured Performance Certification C.O.R.E.* Requirements

*Collision Operation Repair Essentials:

GENERAL BUSINESS REQUIREMENTS

- ☐ 1. In business for a minimum of (5) years or verifiable credit rating and service history
- ☐ 2. Have current Garage Keepers liability insurance with a minimum of \$1 Million policy limit
- ☐ 3. No felony convictions by ownership or management
- ☐ 4. A preferred rental car provider or complimentary customer transportation
- ☐ 5. Customer Satisfaction Rating (CSI) service that is measured by a third-party service provider
- ☐ 6. A Limited Lifetime Warranty on completed repairs
- ☐ 7. Current data subscription for three-dimensional measuring system
- ☐ 8. A current subscription or use-access to OEM repair procedures for all applicable year, make, model vehicles to be repaired
- ☐ 9. The capability to provide complete repair documentation with corresponding proof of compliance to OEM repair procedures where applicable and all historical information is safeguarded electronically
- ☐ 10. A data-driven estimating system with Assured Performance dataMANAGER connected for reporting
- ☐ 11. A pre-delivery cleaning process for all vehicle interiors and exteriors
- ☐ 12. An adequately maintained customer parking area that is well-lit
- ☐ 13. A clean & well-maintained customer reception, waiting and estimating area with convenient customer restrooms
- ☐ 14. Adequately illuminated work areas for repairing, refinishing and detailing vehicles including inside of spraybooth
- ☐ 15. A data privacy policy, available to your customers, that outlines the protections provided for their personally identifiable information (PII)

TECHNICAL TRAINING REQUIREMENTS

- ☐ 1. Ensure continuous technical training for all technical staff by demonstrating compliance with I-CAR Gold Class Requirements, specifically focusing on the latest automotive years, makes, and models
- ☐ 2. Proof of Steel GMA (MIG/MAG) Welding Certification from a recognized industry source, current (not expired) Certificate
- ☐ 3. Proof of Training or Certification in Silicon Bronze MIG Brazing from recognized industry source, current (not expired) Certification
- ☐ 4. Certificate of EPA Section 609 compliance for refrigerant recovery
- ☐ 5. Proof of training to operate the three-dimensional measuring equipment being utilized
- ☐ 6. Proof of product training from the OEM approved paint manufacturer being utilized
- ☐ 7. Provide proof of training on ADAS (Advanced Driver Assistance System) to demonstrate a general understanding of the purpose, operation, repair considerations, and parts
- ☐ 8. Provide proof of training on EVs (Electric Vehicles) to demonstrate a general understanding of the system, safety, repair considerations, and parts

TOOL AND EQUIPMENT REQUIREMENTS

(These requirements are all subject to the year, make, and model of the vehicle being repaired)

- ☐ 1. An electronic 3D measuring system for structural diagnostics, correction, and documentation
- ☐ 2. A frame rack or bench system capable of producing body and structural pulls
- ☐ 3. 4 Point vehicle anchoring or fixturing capability for cars and light trucks
- ☐ 4. 220v 3-Phase, Inverter-Type Squeeze-type Resistance Spot Welder (or equivalent) capable of producing a minimum of 600 lbf (270 daN) of clamping force and 10,000 amps of current at the electrodes
- ☐ 5. 220v (208-240) GMAW MIG/MAG Welder for Steel with 180 Amp or greater output
- ☐ 6. 220v (208-240) Silicon Bronze GMAW for MIG Brazing Pulse capable MIG w/ Synergic Adjustment & non-pulse setting with 200 Amp output capability
- ☐ 7. R134a and R1234yf refrigerant recovery/recycling system or proof of qualified sublet A/C service provider
- ☐ 8. Above ground lift with a lift capability of at least 7000 lbs.
- ☐ 9. Capability to perform and verify four-wheel alignment either in-house or through a sublet provider
- ☐ 10. The capability to remove, replace, and reinstall steering and suspension components, as well as engine and drive train units (in-house or through a qualified sublet)
- ☐ 11. Perform pre and post repair diagnostic vehicle scans on all vehicles as required by the vehicle manufacturer and retain proof of ALL post repair diagnostic scan results and calibrations performed as required by vehicle manufacturer (in-house or through a qualified sublet)
- ☐ 12. OEM approved refinishing system (paint mix room)
- ☐ 13. A spray enclosure (paint booth) with forced drying capabilities
- ☐ 14. Pressure-feed corrosion protection material application equipment with wand attachments for applying anti-corrosion materials inside body cavities with a 360-degree spray pattern

SUGGESTED ADDITIONAL BEST PRACTICES

- ☐ 1. A paint mil gauge for measuring paint thickness on plastic substrates
- ☐ 2. A paint mil gauge for ferrous and non-ferrous metal substrates
- ☐ 3. A welding station for making practice and test welds with vice and caliper for destructive testing

Disclaimer:

*All equipment, capabilities and training required must meet published Original Equipment Manufacturer (OEM) specifications for the year, make and model of the vehicle being repaired, these same requirements shall also apply to any sublet providers for operations performed. Current revisions of these requirements are available online at: www.AssuredPerformance.net or with the auto manufacturer of record and are subject to change at any time. Assured Performance does not set prices, offer concessions or raise or lower prices charged for collision repair services in any manner.

Assured Performance Certification

Specialized OEM Requirements:

TOOL & EQUIPMENT REQUIREMENTS – ALUMINUM & ADVANCED MATERIALS:

(The following are optional tools and equipment only required for specialized Certification programs for the repair of Aluminum and other Advanced Materials)

1. A work separation system that isolates aluminum vehicles from vehicles undergoing steel repairs – separation can be a separate room or curtain system
 2. A designated set of hand/special tools specifically for aluminum vehicles to prevent from cross contamination with steel body vehicles. May be subject to specific manufacturer requirements
 3. 220v (208-240) GMAW MIG Welder for Aluminum – Pulse capable MIG w/Synergic Adjustment
 4. A dent extraction system specifically designed for aluminum that contains an aluminum stud welder, heat gun, pyrometer, aluminum hammers, and dent extraction system
 5. An Immersion-Type, Wet Mix dust extraction system or pneumatic (air operated) vacuum system dedicated to aluminum dust
 6. Self-Piercing Rivet gun with mandrel that meets manufacturer requirements
 8. Aluminum (MIG) Welding Certification from recognized source functionally equivalent or greater to I-CAR WCA03
- OR -
- Aluminum Certification from recognized source functionally equivalent or greater to Ford, Audi, BMW, Mercedes, Porsche, etc

NISSAN/INFINITI REQUIREMENTS:

1. An established business relationship with a Nissan wholesale parts dealer
2. Safety Shield Technologies through I-CAR must be attended by two (2) technicians
3. Nissan/INFINITI Repair Considerations through I-CAR must be attended by two (2) technicians
4. Nissan Collision Estimating Essentials course must be attended by one (1) individual

GT-R – ALL NISSAN REQUIREMENTS PLUS:

1. Nissan GT-R through I-CAR must be attended by one (1) technician (GT-R only)
2. Nissan GT-R Diagnostics through I-CAR must be attended by one (1) technician (GT-R only)
3. Nissan GT-R Repair Considerations through I-CAR must be attended by one (1) technician (GT-R only)
4. Celette fixture bench (GT-R only)
5. Dye Penetrant kit for detecting fractures to aluminum (GT-R only)

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